Regional integration through “Walvis Bay Corridors” for the Southern African Region

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Who’s the Walvis-Bay Corridor Group

[Diagram showing various organizations related to the Walvis Bay Corridor Group]
Corridors to accelerate growth

- Government invested in major transport infrastructure to link Namibia with rest of neighbouring countries:
  - Port development,
  - Rail development, (Links with Angola, Botswana, Zambia)
  - Road development (Links with Angola, Botswana, Zambia)

- Optimize unique location of Namibia and to establish new trade routes to link Namibia with rest of the SADC region

- Increased/important role of transport & logistics as GDP %
Namibia Strategic Plan

• Infrastructure development since 1990 basis for Corridor development
  • Regional integration
  • Economic development
  • Bridging the Infrastructure gap in SADC

• WBCG established in 2000 (Private Public Partnership)

• Government cooperating with private sector to optimize infrastructure development:
  • Broader transport coordination with all stakeholders
  • Support Business Development
  • Support Cross border facilitation
Welcome to your SADC mall
Where did we start?

• All trade via South Africa
• No connections to neighbours
• Limited knowledge about Namibia
• Limited knowledge & trade with SADC
• No direct shipping connections
• Zero Corridor / Transit traffic
Setting up a base & framework for Cross border PPP’s

- Initial discussions
- Terms of Reference
- Agreement/MoU’s
- Leading agency
- Supporting agency- Financial
- Supporting agency- Commitment
Walvis Bay Corridors

- TKC
  Botswana, SA, Zimbabwe

- TCC
  DRC, Malawi, Zambia, Zimbabwe

- PPP with neighbours

- Benefits of corridors to SADC
TransCaprivi Corridor
(Walvis Bay-Ndola-Lubumbashi Corridor)

- Links Walvis Bay with Zambia, Zimbabwe, DRC & Malawi
- Completion of bridge between Namibia & Zambia - 2004
- Opening of Zambia office – 2005
- Development of a PPP between Namibia & Zambia - 2005
- Extended to DRC – 2010 (Walvis Bay–Ndola-Lubumbashi Corridor)
- Customs clearance at Katima Mulilo - 2 hours
- Transit time from Walvis Bay to Lusaka is 4 - 5 days
Ensure monitoring & implementation

- Setting up of Secretariat
- Develop action plan
- Developing clusters
- Agree on objectives
- Follow up
- Facilitate
- Coordinate
Connecting SADC & The World

- Strategic location
- Gateway to West coast of Africa
- International Shipping connections
- Main economic centres in the world
Benefit of corridor links

Walvis Bay serves:
- Angola (3-5 days)
- Botswana (2 days)
- DRC (5-6 days)
- Malawi (5-6 days)
- South Africa (2 days)
- Zambia (3-4 days)
- Zimbabwe (3-4 days)

Walvis Bay has direct sailings from:
- Europe
- The Far East
- North America
- The Middle East

*Terms and conditions apply
Regional Benefits

- Efficient Transport systems reduce cost
- Facilitate regional trade and regional integration
- Alternative trade route
- Economic impact on export production
Benefit of corridor development

- Focus on doing more with less
- Benefit to the consumer
- Economy of scales
- Alternative trade routes
- Regional integration
- Trade facilitation
- Shorter access to markets
Outcomes

• Creating alternative trade route for Southern Africa
• Increase in tonnage
• Reduce transit time
• Consistent messaging – mindset change
• Created strong network – national, regional & international
• Opportunity for growing economy through transport
Conclusion

- Creating “best” trade route for Southern Africa
- Continuous Follow up
- Strategic partnerships
- Vision
- Common PPP objectives
- Opportunity for growth
- Regional integration & trade